




GRUPO BINÁRIO
Integração e Serviços



CONOCIENDO EL GRUPO BINÁRIO



Con 26 años de historia, **entregamos tecnología y servicios de vanguardia que generan alto valor agregado**, atendiendo demandas desde la capa 1 hasta la capa 7.

Grupo Binário tiene en su portafolio productos y servicios de conectividad, ciberseguridad, automatización y telecomunicaciones.

— Grupo Binário



Dónde operamos:





Logística Propia

- Ágil, económico y seguro.
- Centros de distribución que acompañan a toda la cadena.
- Equipo especializado en despejar el proceso.

Infraestructura propia para importación de equipos.

- Existencias estratégicas.



PRODUCTOS Y SERVICIOS

Productos y Servicios



SOLICITUD &
ENTREGA DE
CONTENIDO



COMUNICACIONES
UNIFICADAS



INALÁMBRICO Y
MOVILIDAD



AUTOMATIZACIÓN
DE LA RED



ENRUTAMIENTO Y
CONMUTACIÓN



PREVENCIÓN Y
DETECCIÓN



PROTECCIÓN
AVANZADA CONTRA
AMENAZAS



SEGURIDAD DE
LA RED



CASB



SERVICIOS



NAC y VISIBILIDAD



UTM



SEGURIDAD DE
PUNTOS FINALES /
RESPUESTA A
INCIDENTES / SIEM



ESCANEADO DE
APLICACIONES
WEB Y FIREWALLS



Gracias!

Bruno Adorno

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Cybersecurity Mesh

across – Centers of Data

TICAL 2023 – Ciudad de Panamá

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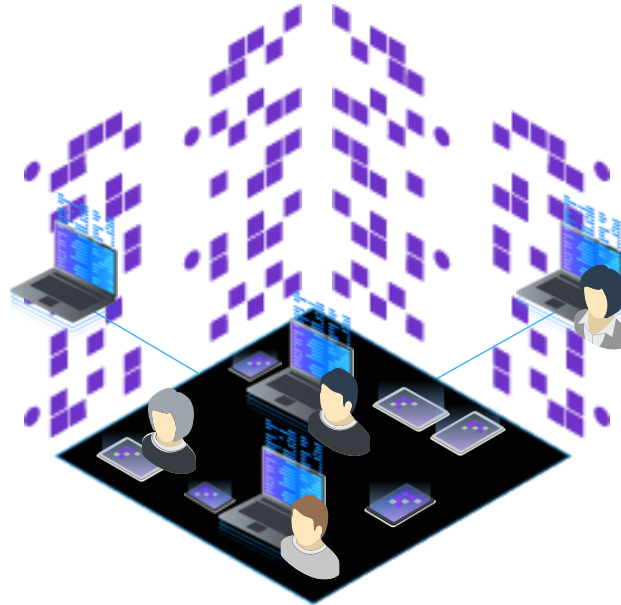
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Digital transformation is accelerating



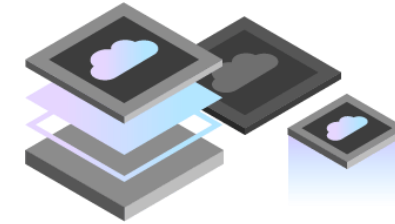
Applications

Modular, containerized,
and shifting to SaaS



Data

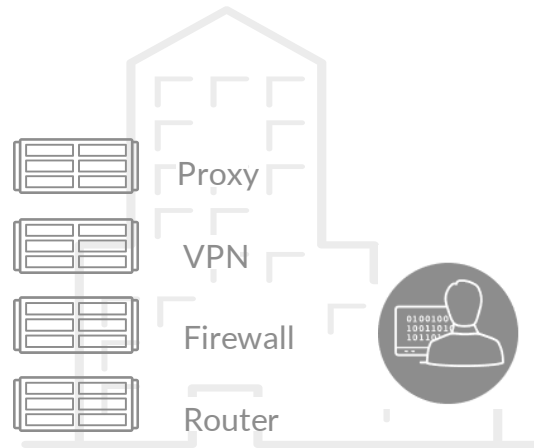
Shared resource for
advanced analytics
and AI



Infrastructure

Distributed across
hybrid multi-cloud
environments

Architectures Evolving



Today Centralized Services

Few Large Central Data Centers

“Fat” and Compute Heavy Infrastructure

Large Modular Full Rack Systems

Scale based on chassis-based systems



Tomorrow Distributed Services

Many Distributed Data Centers at Edge

“Thin”, Lightweight Enforcement Endpoints

High performance fixed-form factor systems

Scale-out modular systems on-demand

Your data centre is evolving to **centres of data**



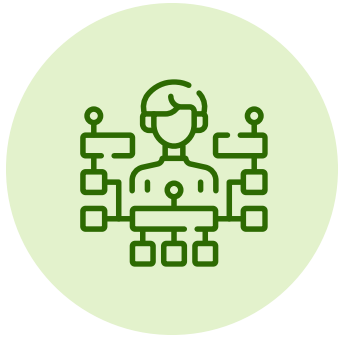
Improved User Experience

Data Sovereignty Compliance

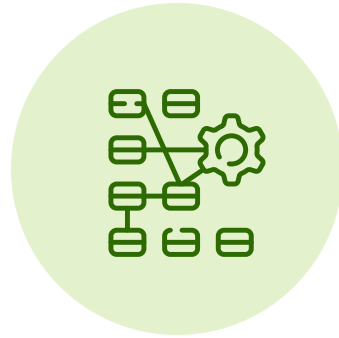
Better Cost Control

...resulting in more **operational challenges**

From securing an increasing quantity of distributed centers of data



More locations to secure, but same amount of security staff



Management complexity grows exponentially with existing scale out model



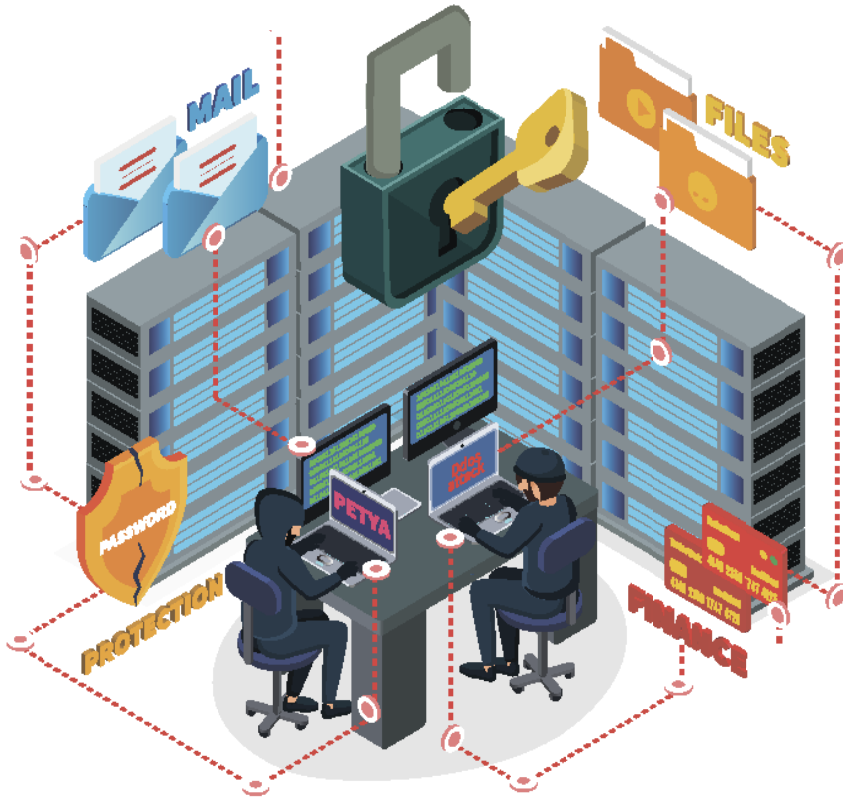
Human errors such as misconfiguration and outdated signature database



Scale & Performance limitation with existing architecture

Increasing **security risks**

Due to operational complexity and architectural blind spots



Data Breaches

Stanford Research: 88% Of Data Breaches Are Caused By Human Error

Financial Loss

The Global Average Cost of a Data Breach: \$4.45 million

Regulatory Penalty

SEC Sets 4-Day Deadline for Public Companies to Report Data Breaches

Cybersecurity Mesh

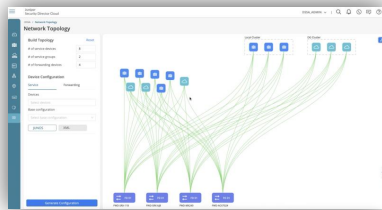
Juniper Connected Security



Securing every point of connection to safeguard
USERS, DATA and **INFRASTRUCTURE**

From Data Center to Centers of Data. From Firewall to Firewalling Your Network.

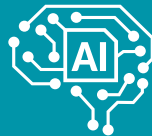
Operationalize Security



Distributed Services Architecture
Cybersecurity Mesh Architecture



Virtual or Compact
High-Performance Firewalls



AI-Predictive Threat Prevention
Automation

Evolve from firewall to firewalling your network

Reimagine your data center security architecture

Easily extensible to wherever data resides

Cost effectively to enhance system resilience



Cost effectively to enhance system resilience



WHAT IF



Fast and Secure, no compromise

AI-predictive threat prevention

Leverage existing devices

Operate as simple as managing 1 firewall

Full visibility across the network

PAYG w/ easy stackable security services

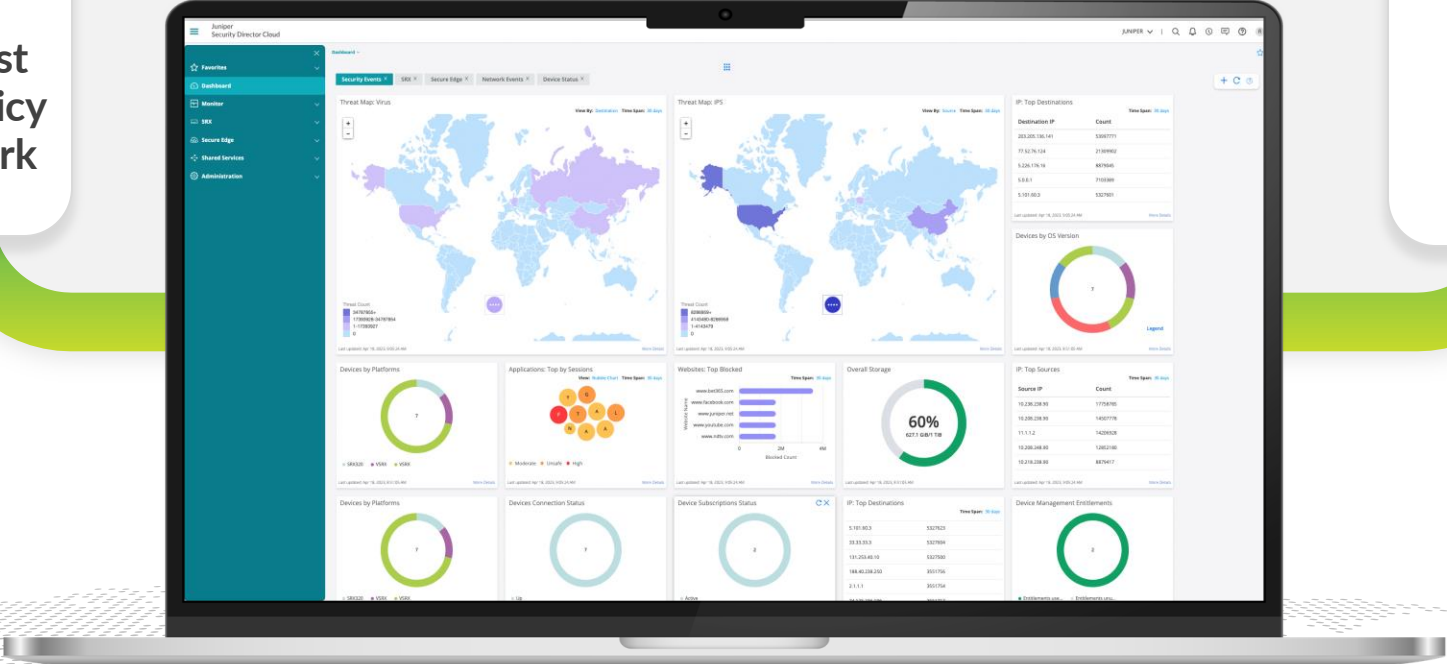
Management Experience First.

Zero Trust Single Policy Framework & Unified Visibility



**Zero Trust
Single Policy
Framework**

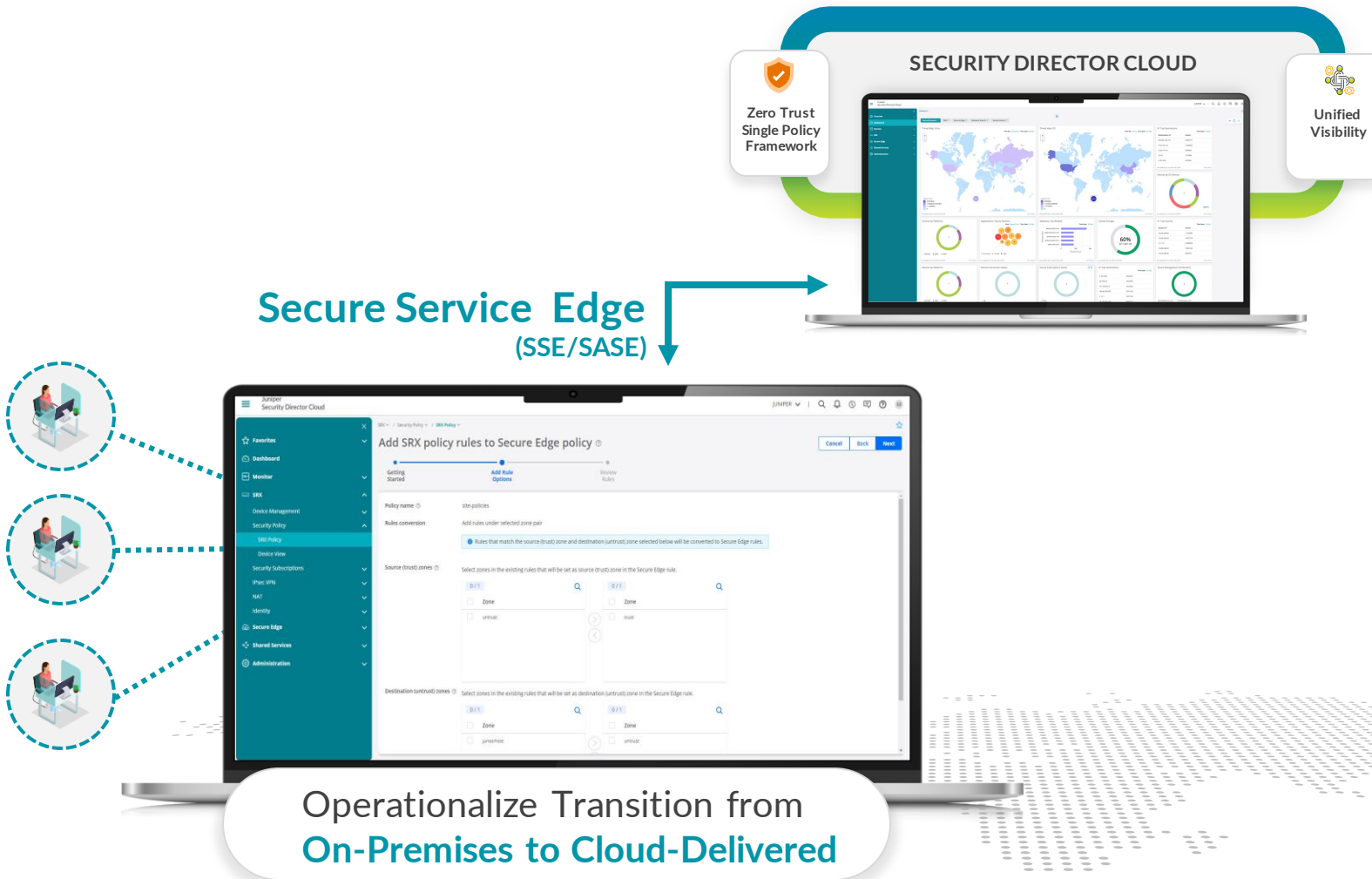
SECURITY DIRECTOR CLOUD



**Unified
Visibility**

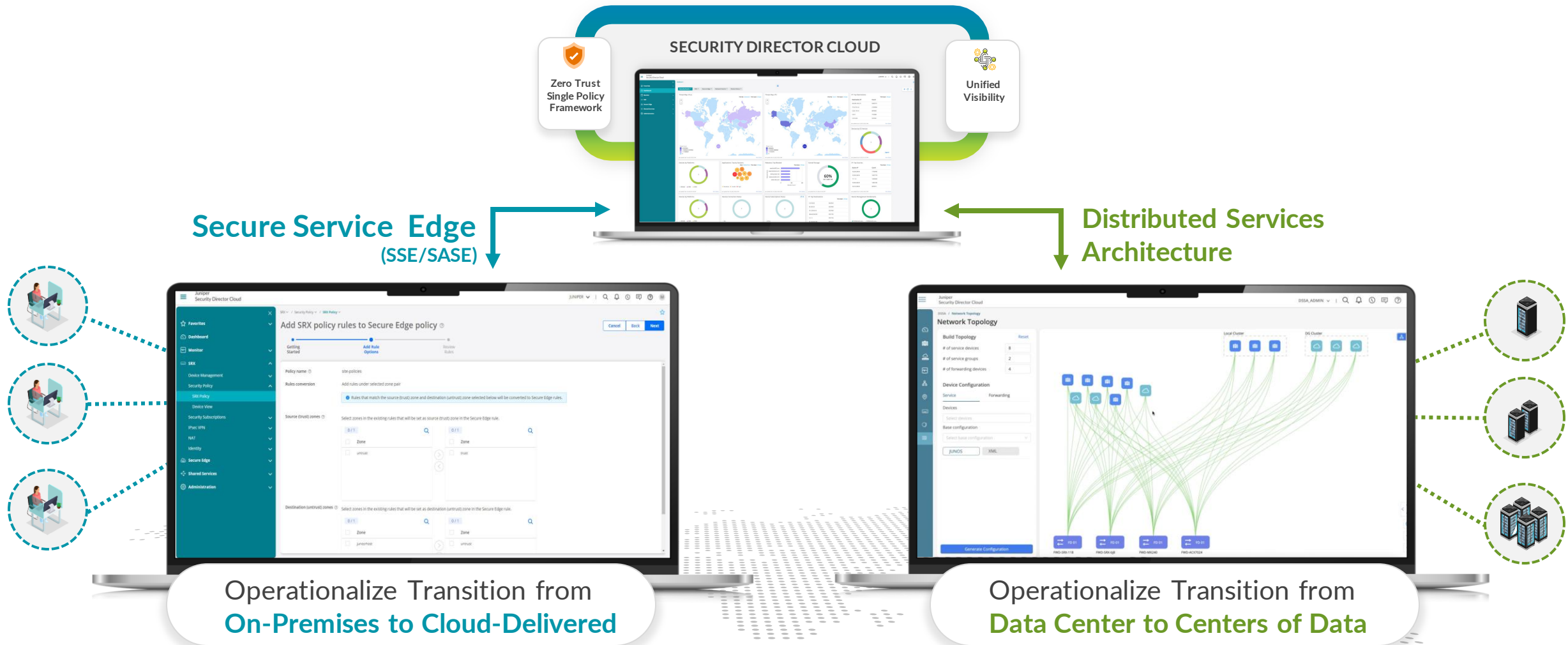
Users and Devices are Everywhere.

Secure Access Anywhere



Data also resides everywhere.

Policy that follows the user, device and data anywhere.

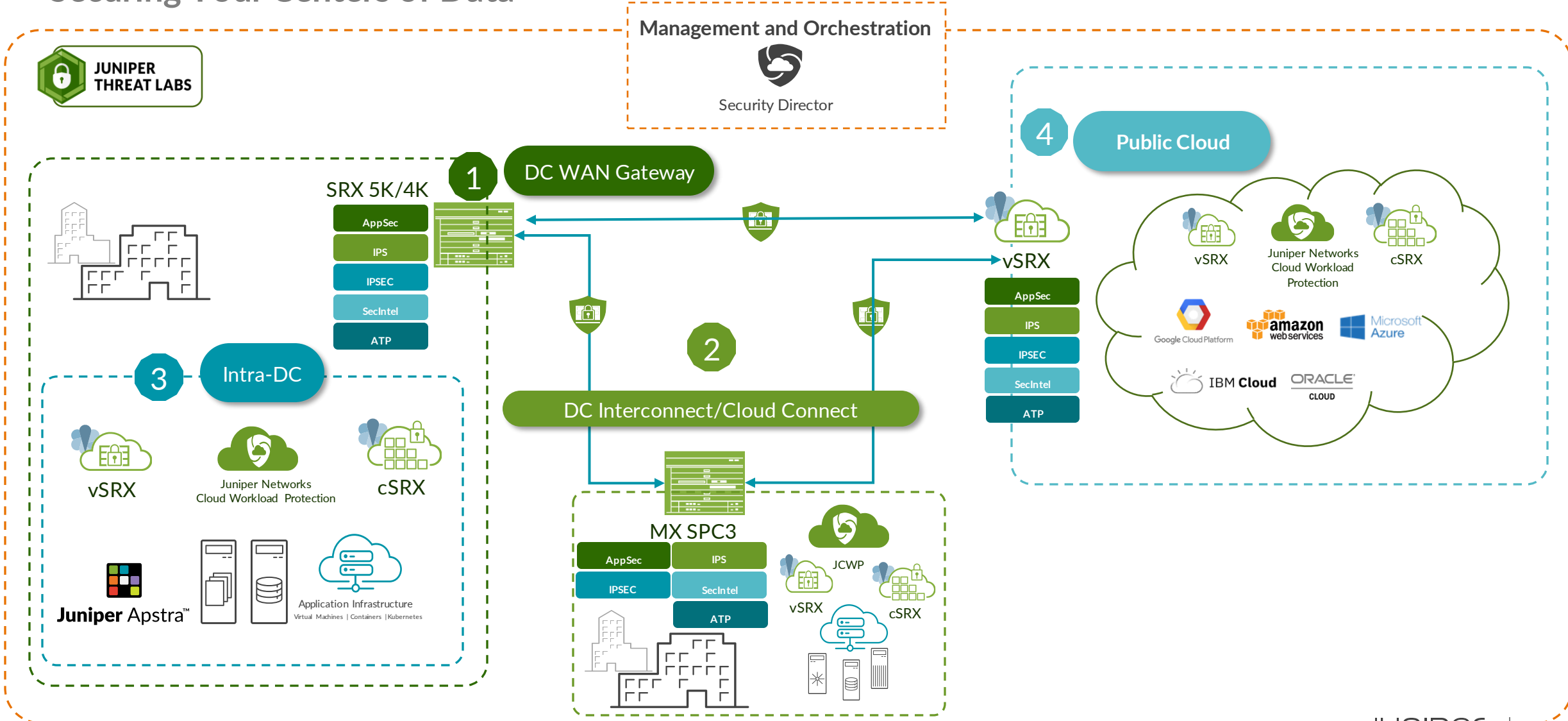


Operationalize Transition from
On-Premises to Cloud-Delivered

Operationalize Transition from
Data Center to Centers of Data

Zero Trust Data Center and Cloud

Securing Your Centers of Data



AI-Predictive Threat Prevention

Speed and Security. No Need to Compromise.

AI-generated custom signatures



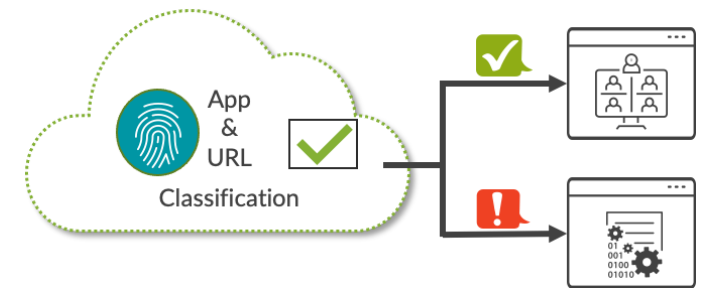
Automatically generate custom signatures that are tuned to the customer's environment

Even more effective malware prevention at line rate



Proxy-less design with AI to detect threats – can render verdict before receiving the entire file

Even more customizable web filtering



Prevent web attacks & provide more control with 200+ categories and 200+ languages support

Benefits of Cybersecurity Mesh

See & control everything



Extending visibility and control to hybrid workforces and environments

Effective security



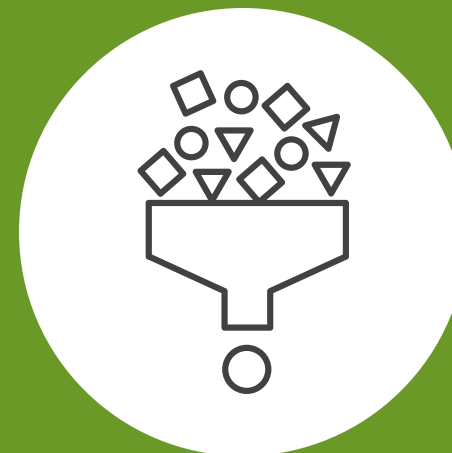
Create policies once and apply them anywhere reducing misconfiguration & security gaps

Work smarter



Take the pain out of adopting new architectures

Reduce costs



Reduce complexity by consolidating vendors & technologies into a well-integrated central control point



THANK YOU

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Driven by
Experience™

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